CG COMMERCIAL FINANCE

Equipment and Project Financing for the Healthcare Industry
CG Commercial Finance (CGCF) is a specialty finance company whose primary expertise includes financing for capital equipment for mid-sized and large hospitals and other medical facilities. CGCF utilizes a consultative approach and process to first understand its client’s unique situation and then to apply its extensive knowledge of GAAP, Tax, and Managerial Accounting to structure and deliver the best fit solution for its clients. CG offers both debt financing and tax leases and include:

- Fixed rate financing
- Two to nine year terms
- Capital leases
- Tax leases
- Off balance sheet financing
- First Amendment leases
- TRAC leases
- Lease lines of credit
- Synthetic and reverse synthetic leases
- Lease lines of credit
- New and used equipment
- Sale lease back
- Refinancing
- Customized early buy out structures
- Cross border & international transactions

CGCF’s management team, with a combined 60+ years of leasing experience have successfully managed projects with 50+ vendors in over 100 different locations. Established in 1999, our 15 year track record of practical experience, and a stable management team well-versed in mid-large ticket equipment lease financing has successfully funded over $1 Billion in originations since inception.
CGCF possesses a broad base of experience in international transactions and works with both foreign-owned entities and foreign subsidiaries of US corporations.

Our expertise in global financing includes:

- Financing transactions with foreign guarantors
- In-country documentation required by the specific regulatory and legal environments
- Billing and funding in local currencies
- Managing local tax and titling requirements
CG Commercial Finance has been lending to companies within the healthcare industry for decades – in good times and (most importantly) through challenging times. Our robust funding capabilities include long-term progress payments, end-of-term value-add flexibility and asset remarketing. We can also finance soft costs and services to provide over 100% financing, which in turn maximizes profit for you.

Our expertise within the healthcare industry:

- Radiology such as CT Scan, MRI, Ultrasound
- Electronic Medical Records
- Anesthesia
- Dialysis
- Oncology
- Physical Therapy
- Pumps & Regulators
- Respiratory
- Surgical
- Urology
- Nuclear Medicine
- Patient Monitors
- Laboratory
- Instrumentation
- Generators
- Endoscopy
- Beds/Exam Tables
- Cardiology
- Cath/Angio/Special
- Autoclaves/Sterilizers
- Ambulances
- Patient Vans
- Medical Helicopter
- Pharmacy
- X-Ray
- Mammography
- Furniture
- IT Hardware & Software
- HVAC
- Co-Generation/Energy Conservation projects
Equipment: Energy Conservation and Medical Equipment

Lessee: The Lessee, one of the largest and oldest hospitals in New York, serves both as a medical center and teaching hospital and is ranked among the top teaching hospitals in the nation.

Transaction: $4.1MM 10 year Capital Lease after a 1 year construction period

Highlights: CGCF’s expertise resulted in structuring the lease such that the debt service terms matched the energy savings received which kept the cash flow payments positive (energy savings offset the progress payments). CGCF was also able to fund long-term progress payments over the course of a year, providing the flexibility the Lessee needed to move forward.

Following the completion of this transaction, the project was voted as the “Energy Project of the Year” by the Association of Energy Engineers - NYC Chapter. CGCF is proud to have played a key role in the realization of this important and impactful project.
WE GET IT DONE RIGHT AND ON TIME

Our capital structure and expertise in GAAP/Tax accounting issues provide you protection and funding flexibility. We leverage our diverse, global financial network to give you the structuring flexibility you need. Our dedicated team of full-service financial experts and project teams are laser-focused on providing quick and seamless execution as well as concise communication and reporting.

WE LOVE BUSINESS. ALL BUSINESS. YOUR BUSINESS

It’s more than a job to us. It is our passion. We’ve built our company and our team on this obsession, with a devotion to knowing the world of business inside and out. We invest in understanding, we find solutions others miss, and we share what we know. We have the vision and confidence to take on projects that others can’t or won’t and we have the knowledge, expertise, and experience to execute time after time. Ultimately we make doing business better.
**COMPLEXITY** - We understand all the issues and regulatory requirements associated with large lease transactions:

- Custom Rate Matrix
- Custom Workflow and Routing
- Installation and Progress Funding
- Proper GAAP/Tax and Managerial Accounting
- Non-bank Chartered Portfolio Allows Maximum Flexibility in Structuring

**CONVENIENCE** - We have a dedicated project team to address all of your needs with industry high of 1:2 admin to sales personnel which provides:

- Quick and Seamless Execution
- Streamlined Funding and Documentation
- International and Cross Border Transactions
- Coordination of Multiple Vendors
- Assistance with Asset Reporting and Annual Operating Lease Totals for Audits
OUR WORK WITHIN THE HEALTHCARE INDUSTRY

Online Medical Supplies Retailer
$11,211,017
Kiva System
$456MM Revenues

Medical Transport Services
$3,600,000
Used Helicopters
$1.46BN Revenues

Not-for-Profit Hospital Regional Medical Center
$1,000,000
MRI System and Medical Equipment
$100MM Revenues

Cancer Treatment Center
$4,070,800
MRI System and CT Equipment
$250MM Revenues
OUR WORK WITHIN THE HEALTHCARE INDUSTRY

**Private Not-for-Profit Hospital**
$689,790
Diagnosis Equipment and Data Management
$100MM Revenues

**Regional Healthcare Center**
$659,200
Endoscopy Equipment
$500MM Revenues

**Optical Lens Manufacturer & Retailer**
$2,061,400
Manufacturing Line Equipment
$175MM Revenues

**Senior Healthcare Center**
$182,000
Computer Hardware and Software Systems
$1BN Revenues
FEATURED TRANSACTIONS

Pipe and Tube Manufacturer
$65,000,000
Waste Treatment and Processing Facility
$91BN Revenues

Commodity Warehousing & Logistics Company
$24,500,000
Yellow Iron, Barges and Cranes
Subsidiary of multinational $33BN revenues company

Manufacturer & Recycler of Metal & Steel Products
$10,000,000
Cranes, Loaders and Construction Equipment
$7.5BN Revenues

Regional Commercial Airline
$10,983,000
Three Jet Aircraft Engines
$1.2BN Revenues
<table>
<thead>
<tr>
<th>Aviation Services Company</th>
<th>Contracting Services for the Energy Industry</th>
<th>Coal Mining Company</th>
<th>Aviation Services Company</th>
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<tbody>
<tr>
<td>$9,000,000</td>
<td>$44,800,000</td>
<td>$27,500,000</td>
<td>$382,839,000</td>
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<tr>
<td>Sikorsky CH 54 Sky Crane Helicopters</td>
<td>Construction and Titled Vehicles</td>
<td>Long Wall Roof Supports and Construction Equipment</td>
<td>Debt Refinancing, Aircraft and GSE Equipment</td>
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<tr>
<td>$800MM Revenues</td>
<td>$1.8BN Revenues</td>
<td>$1.3BN Revenues</td>
<td>$800MM Revenues</td>
</tr>
</tbody>
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INSIGHT. ABILITY. EXECUTION.
FEATURED TRANSACTIONS

Phosphate Mining Company
$15,000,000
Underground Mining Equipment
$5.4BN Revenues

Metal Recycling and Waste Management
$34,673,033
Excavators and Scrap Metal Material Handling Equipment
$1.5BN Revenues

Organic Foods Manufacturer & Retailer
$10,370,000
Food Processing and Manufacturing Line
$80MM Revenues

Synthetic Fuel & Coal Combustion Products
$20,000,000
Used Machine Tools, Presses and other Manufacturing Equipment
$1.064BN Revenues
Financial Services Company
$29,800,000
Technology Hardware, Software and FF&E
$1.163BN Revenues

Coal Mining Company
$18,781,250
Mining Equipment and Service Vehicles
$183MM Revenues

Personal Credit Institution
$11,500,000
Data Center Hardware and Software
$947MM Revenues

Recycling and Waste Management Company
$16,244,233
Titled Vehicles and Recycling Systems
$547MM Revenues
FEATURED TRANSACTIONS

Plastic and Metal Manufacturer

$10,993,837

Equipment Refinance

$348MM Revenues

Coal and Mining Services

$22,500,000

Underground Long Wall Mining Shields

$35BN Revenues

Beef and Pork Producer

$15,000,000

Refrigerator Trailers and Fleet Vehicles

$20BN Revenues

Oil & Gas Field Services Company

$15,223,549

Fleet Vehicles and Oil Field Services Equipment

Subsidiary of Fortune 500 Oil Company with $29BN Revenues
North American Energy Company
$38,866,670
Underground Mining Equipment and Vehicles
$1.4BN Revenues

Aviation Services Company
$13,000,000
AB139 Helicopter and Aircraft Ground Logistics Equipment
$800MM Revenues

Financial Services Company
$29,800,000
Technology Hardware, Software and FF&E
$1.163BN Revenues

North American Coal Mining Company
$26,750,000
Haulers, Excavator/Shovel and Rolling Stock
$100MM Revenues
INSIGHT.
Our Transaction Process: Our finance professionals take the time and ask the right questions to ensure we are providing the best fit solution for your needs. Such areas of client considerations include reporting and compliance effects of the transaction, operational issues, service requirements (custom billing and reports), existing secured debt covenant compliance, specific contract provisions, transactional analysis, GAAP/Tax treatment memos, etc.

ABILITY.
Experience and Knowledge Applied: We are finance and accounting professionals. Experience and knowledge applied are what matter most and that is our primary focus. So, we will tell you what we think is best for your organization, not what we think will get us the deal.

EXECUTION.
We Get Deals Done: We have an excellent track record of completing transactions of all types and complexities from GAAP/Tax Operating Leases to large revolvers and term debt financing for credit profiles ranging from investment grade to extremely challenged.
“I would like to thank the entire CG Commercial Finance team for all of your help with the funding of three helicopters for us last year.

I have held senior executive positions for over 20 years and have initiated a large number of financing requests on behalf of my company. As others, I have often viewed the process of finance company selection to ultimate funding as a somewhat painful and time-consuming experience, especially when initiating a new relationship.

I would like to commend you for the ease and speed with which you set-up the relationship and your team’s no-nonsense approach taken within your funding process. I appreciate having a trusted partner who can provide the capacity and competitive rates that we demand.

We are excited about continuing our relationship and look forward to working with you and the entire team at CGCF on our future helicopter leasing needs.”

- Trent J. Carman, Chief Financial Officer, Air Methods Corporation